

Message Text

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PAGE 01 BONN 13924 311541Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----024624 311928Z /47

R 311533Z JUL 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0732
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL STUTTGART

UNCLAS BONN 13924

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - RAMA CORPORATION, SAN JACINTO, CA

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE
ONLY THE FOLLOWING PROSPECT(S):

GEFI GESELLSCHAFT FUER INDUSTRIEWAERME MBH
BLUMENTAL STR. 164
D-4150 KREFELD
CONTACT: MR. GRUENFELDER, MGR.
PHONE: 02151/751041
TELEX: 853719
COMMENT: FIRM ESTABLISHED 1946, EMPLOYS 40. ANNUAL
SALES DM 10 MILLION. FINANCIAL REFERENCE: DEUTSCHE
BANK AG, 4150 KREFELD. REPUTATION: GOOD. FIRM IS
ENGAGED IN INDUSTRIAL HEATING PROCESSING AND RECYCLING
EQUIPMENT. INTERESTED IN RAMA'S PRODUCT LINE.

AMCONSUL FRANKFURT COMMENT:
ACCORDING TO RELIABLE TRADE AND INDUSTRY SOURCES, MAR-
KETING OF THIS PRODUCT LINE IN FEDERAL GERMANY IS VERY
MUCH IMPEDED BY THE FACT OF EXISTING COMPETITION FROM
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A LARGE NUMBER OF ORIGINAL EQUIPMENT MANUFACTURERS.
OUR INITIAL CONTACT, WHO INDICATED WILLINGNESS TO TAKE
ON THIS LINE-- THE FIRM BUERO FOR ELEKTROTECHNIK, BAD
VILBEL--DECLINED THE OFFER FOR THE FACT THAT THE U.S.
PRODUCTS OFFERED DO NOT OFFER ANYTHING NEW OR DIFFERENT
THAN WHAT IS BEING MADE AVAILABLE ON THE DOMESTIC MAR-
KET FROM DOMESTIC SOURCES, FOR BETTER CONDITIONS. THE

U.S. FIRM MIGHT, THEREFORE, WISH TO APPROACH
DIRECTLY WEST GERMAN PRODUCERS TO EXPLORE THE PRODUCTION
UNDER PRIVATE LABEL, OR ACT AS THEIR SUB-SUPPLIER FOR
THE ONE OR OTHER PART.

SHOULD ANOTHER EXPRESSION OF INTEREST BE ELICITED, THE
EMBASSY WILL REPORT IT IMMEDIATELY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN13924
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780313-0667
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978071/aaaaaahp.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0e09366a-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1841889
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - RAMA CORPORATION, SAN JACINTO, CA DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE ONLY THE FOLLOWING PROSPECT(S)
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/0e09366a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014